

# MARBIDCO - FISCAL YEAR 2024 BUDGET - SUMMARY

| <b>Projected Income</b>                                            | <b>FY 2024 Budget</b> |                      | <b>4/30/2024</b> |                           |
|--------------------------------------------------------------------|-----------------------|----------------------|------------------|---------------------------|
| Reverted and Carryover Project Funds                               | \$                    | 1,583,592.57         | \$               | 3,176,038.88 201%         |
| State "Core Programs" Appropriation                                | \$                    | 8,300,000.00         | \$               | 8,300,000.00 100%         |
| State Local Farm Food Aggregation Appropriation                    | \$                    | 435,000.00           | \$               | 435,000.00 100%           |
| Loan Principal Repayment (Unrestricted)                            | \$                    | 2,059,979.00         | \$               | 3,019,628.86 147%         |
| Loan Principal Repayment (Restricted)                              | \$                    | 335,601.00           | \$               | 338,055.65 101%           |
| Interest Income from Loans                                         | \$                    | 1,352,893.00         | \$               | 1,234,759.73 91%          |
| Program Income                                                     | \$                    | 75,700.00            | \$               | 88,510.64 117%            |
| Next Generation Program Appropriation                              | \$                    | 4,000,000.00         | \$               | 4,000,000.00 100%         |
| Next Generation Program - Repayments                               | \$                    | 800,000.00           | \$               | 376,547.00 47%            |
| Other Income                                                       | \$                    | 12,000.00            | \$               | 32,392.83 270%            |
| Targeted Federal, State, Regional Grants (Restricted)              | \$                    | 2,600,000.00         | \$               | 2,730,000.00 105%         |
| <b>Total Income</b>                                                | <b>\$</b>             | <b>21,554,765.57</b> | <b>\$</b>        | <b>23,730,933.59 110%</b> |
| <i>Operating Income</i>                                            | <i>\$</i>             | <i>1,715,593.00</i>  | <i>\$</i>        | <i>1,637,663.20 95%</i>   |
| <b>Projected Expenditures</b>                                      |                       |                      |                  |                           |
| <b>Operational Expenditures</b>                                    |                       |                      |                  |                           |
| Office Operations                                                  | \$                    | 112,683.68           | \$               | 96,328.92 85%             |
| Personnel                                                          | \$                    | 1,282,000.00         | \$               | 1,013,803.18 79%          |
| Contractual Services (Legal, Auditing, Special Projects)           | \$                    | 86,500.00            | \$               | 66,270.70 77%             |
| Transaction Expenses                                               | \$                    | 35,000.00            | \$               | 10,543.32 30%             |
| Outreach, Promotion, Travel & Training                             | \$                    | 88,000.00            | \$               | 91,218.84 104%            |
| Miscellaneous                                                      | \$                    | 16,792.49            | \$               | 6,037.89 36%              |
| <b>Total Operational Expenditures</b>                              | <b>\$</b>             | <b>1,620,976.17</b>  | <b>\$</b>        | <b>1,284,202.85 79%</b>   |
| <b>Programmatic Expenditures</b>                                   |                       |                      |                  |                           |
| Core Ag/Rural Business Loan Programs (MARBIDCO Funded)             | \$                    | 11,064,000.00        | \$               | 2,820,765.00 25%          |
| Specialty Ag/Rural Business Loan Programs (Special Fund Supported) | \$                    | 2,217,883.00         | \$               | 374,695.25 17%            |
| Specialty Ag/Rural Grant Programs (Special Fund Supported)         | \$                    | 2,612,702.40         | \$               | 1,484,956.77 57%          |
| Core Ag/Rural Business Grant Programs (MARBIDCO Funded)            | \$                    | 230,000.00           | \$               | 195,766.00 85%            |
| Next Generation Programs (Special Fund Supported)                  | \$                    | 3,809,204.00         | \$               | 1,339,202.00 35%          |
| <b>Total Program Expenditures</b>                                  | <b>\$</b>             | <b>19,933,789.40</b> | <b>\$</b>        | <b>6,215,385.02 31%</b>   |
| <b>Total Expenditures (Operations and Programs)</b>                | <b>\$</b>             | <b>21,554,765.57</b> | <b>\$</b>        | <b>7,499,587.87 35%</b>   |
| <b>Balance</b>                                                     | <b>\$</b>             | <b>-</b>             | <b>\$</b>        | <b>16,231,345.72</b>      |